

# <u>Crisis Management at Bausch & Lomb (B)</u> <u>The 'ReNu with Moistureloc' Debacle</u>

#### **Introduction:**

Crisis management is a critical aspect of any business, and the way companies handle product crises can have a significant impact on their reputation and bottom line. In this blog post, we will delve into the case of Bausch & Lomb (B) and the infamous 'ReNu with Moistureloc' debacle. We will explore the challenges faced by the company, the importance of effective communication, and the short-term and long-term implications for the well-known brand affected by this safety crisis.

#### <u>Section 1: Collateral Damage!</u>

When a product crisis strikes, it rarely affects just the company involved. In the case of Bausch & Lomb, the fallout from the 'ReNu with Moistureloc' crisis was widespread. Consumers, eye care professionals, and even the lens care market as a whole were impacted. The safety of contact lens wear became a topic of concern, leading to a loss of trust in the brand.

# **Section 2: Background Note**

To understand the magnitude of the crisis, it is crucial to have a brief background on the 'ReNu with Moistureloc' product. This lens solution was initially launched as an innovative and convenient option for contact lens wearers. However, reports of severe eye infections started surfacing, eventually leading to the withdrawal of the product from the market.

#### Section 3: B&L Withdraws 'ReNu Moistureloc'

The decision to withdraw 'ReNu with Moistureloc' was a necessary but challenging one for Bausch & Lomb. The company had to navigate through legal complexities, manage public perception, and address the concerns of affected consumers. Clear and effective communication became paramount during this phase, as transparency and empathy were needed to rebuild trust.

# Section 4: 'ReNu Moistureloc' Finally Implicated?

Investigations into the safety concerns surrounding 'ReNu with Moistureloc' pointed towards an association with a rare eye infection called Fusarium keratitis. As the evidence started mounting, Bausch & Lomb found itself amidst intense scrutiny. The incident highlighted the importance of adhering to strict manufacturing practices and ensuring product safety.

# Section 5: B&L's Business affected by the Debacle

The 'ReNu with Moistureloc' crisis had significant implications for Bausch & Lomb's business. Sales plummeted, and the company faced numerous product liability lawsuits. The once-trusted brand had to invest substantial resources in damage control, consumer education campaigns, and rebuilding its reputation. The financial and reputational setback was substantial and required a long-term recovery strategy.

# Section 6: Failure in Managing the Crisis?

Critics argued that Bausch & Lomb failed to effectively manage the crisis surrounding 'ReNu with Moistureloc'. Questions arose about their preparedness, response time, and crisis communication strategies. This case serves as a reminder to companies about the importance of having robust crisis management plans in place and the need for proactive measures to prevent such incidents.





# **Conclusion:**

The 'ReNu with Moistureloc' crisis at Bausch & Lomb serves as a cautionary tale for companies facing product crises. Clear and effective communication, prompt action, and a sincere commitment to consumer safety are vital in mitigating the short-term and long-term implications of such incidents. By learning from this debacle, companies can enhance their crisis management strategies and safeguard their brands.



